

Migrating to UNIVERGE® SV9100

Protect your SV8100 Investment by migrating it to the latest in NEC technology

NEC's Smart Enterprise Framework



Why Migrate to UNIVERGE SV9100?







NEC UNIVERGE SV9100

Overview

UNIVERGE SV9100 - Advantages

Bigger

Expanded Size and Horsepower



Better

UC is now Included
Many Enhancements to Core Applications

Faster

New CPU with Faster Processing

Flexible

New Flexible Options for Enhanced Productivity and Business Improvements



UNIVERGE SV9100 Updated Solution Design

Simple Solution

Advanced Technologies and Applications with Updated CPU for the Small to Medium Business

Scalability - Environment Driven
Increment Technology Growth based upon Business Need
User by User - Expanded Size and Networking

Unified User Experience

All IP Stations include UC - Common User Experience

Mobile / Desktop / Labor / Knowledge / Leader

Smart Infrastructure
Failover / Survivable Networking up to 50 Sites



Advantages of Migrating to SV9100

SV9100 System Expansion

Expanded System Port capacity Expanded NetLink Nodes

Standard IP License Includes UC

Enhancements to UC Suite

- UC Web Client Enhanced
- New UC Mobile Client
- UC Suite Video Call
- MLC with UC Suite Integration
- Contact Center Integrated into UC Client

SV9100 Contact Center **Enhancements**

InControl – Call Reporting Video Conference powered by Web RTC

SV9100 New Faster more Efficient CPU

SV9100 CPU Lua Onboard Apps

- InGuard Fraud Prevention
- PhonePro User Self Admin
- PMS Enhanced Hospitality Integration

InVPN Blade

Telephone Enhancements

- Simultaneous Ring Multi Device Support
- Outbound Caller ID Selection
- DT400/DT800 full function phone support

SIP Trunk Enhancements

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SV9100 Advantages - Bigger

Bigger

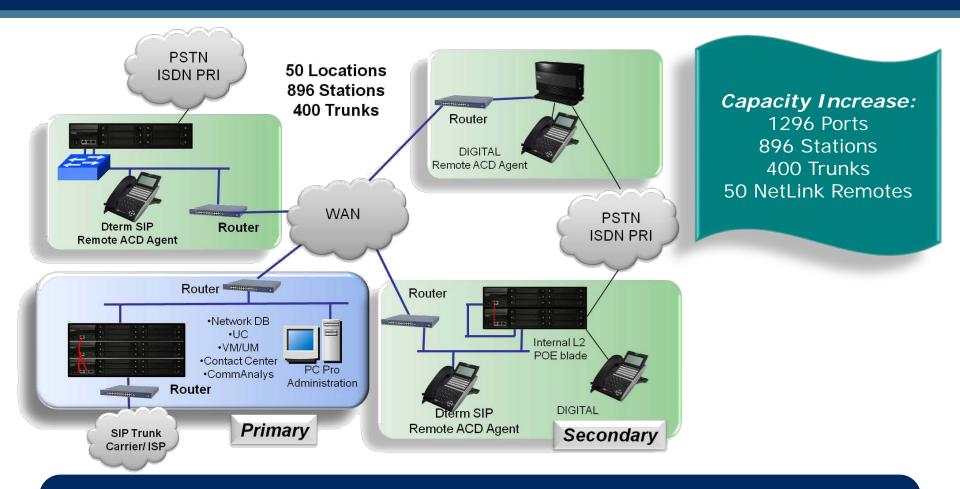
- Expanded Size and Horsepower
- Maximum 1,296 total ports
 - 896 stations
 - 400 trunks
- Scalable from 4x8 to 1200 Ports
- Easy to configure system capacity by adding *Licenses*, and/or Chassis & Blades

Networked Survivable Remotes NetLink (IP Connection

400 TRK + 896 EX

Capacity Increase: 1296 Ports 896 Stations 400 Trunks 50 NetLink Remotes

SV9100 NetLink Single Image Network 50 Survivable Remotes



SV9100 Netlink: Survivable Distributed Network (up to 50 survivable remotes)
Single Image - Database Synchronized to all Sites
Secondary Assumes System Control if Primary is Down or Unavailable
Applications (Contact Center, VoiceMail, Conferencing...) Shared by all SItes

UNIVERGE SV9100 - Advantages

Better

New SV9100 License Structure

Standard and Higher Licenses Include UC

Enhancements to UC Suite

UC Web Client Enhanced

New UC Mobile Client

UC Suite Video Call

MLC with UC Suite Integration

Contact Center Integrated into UC Client

SV9100 Contact Center Enhancements

InControl - Call Reporting



UNIVERGE SV9100 Solutions Framework

Unified User Experience Common User Experience for Diverse Users and Roles

- SV9100 Includes the Collaborative Benefits of UC
 - Manage your phone devices from the desktop
 - Shared Status and Presence
 - Instant Messaging, Click to Dial, Reminders, & Mobility
 - Customer Relationship Management Integration (CRM)
 - Outlook Integration Standard & Premium Users



 Premium Users add Goldmine, Salesforce.com, Tigerpaw, TimeMatters, ACT!, browser based CRMs



Mobile / Desktop / Labor / Knowledge / Leader

NEC Communications Solutions Framework

Scalability - Environment Driven Increment Technology User by User Based on Business Need

3 Tier Value Added Licensing Model

- Standard
 - Unified Communications IM / Presence / Unified Messaging / Mobility
- Standard + Advanced (add-on to Standard License)
 - Unified Communications IM / Presence / Unified Messaging / Mobility
 - Plus: Enhanced BLF / Park Monitor / Video Calls
- Premium
 - Unified Communications IM / Presence / Unified Messaging / Mobility
 - Plus: Enhanced BLF / Park Monitor / Video Calls / Attendant / Contact Center Agent / Advanced CRM Integrations
- Voice Mailbox only License

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Voice Mailbox for Digital or Analog station

PREMIUM

SV9100 Licensing
Voice Mail: Mailbox for digital or analog terminal only (InMail/UM8000)
Voice Mail: Mailbox with Email Notification

IP Client: Right to use an IP endpoint

Integration, and Microsoft Outlook Integration

Tab BLF & Park Monitor

UC Client using Web RTC

Unified Messaging based on selection (InMail/UM8000)

Mobility: Mobile extension "twin" internal extension with another phone, i.e. home / mobile / remote office

UC Suite: Web Client, Desktop Client, Voice Mail

STANDARD + ADVANCED: Visibility - Multi

VIDEO CALLS: Network Video Calls within the web

UC Suite Attendant/CRM Integration:
Attendant features plus supported CRM integrations

Contact Center Agent: Activates embedded contact center functionality and enables Agent login

g og **Standard**

Advanced

Premium

Standard

User

VM Client

Premium User Features





UCS Supported CRM's

- Act! 2005+
- Goldmine 6.7+
- Time Matters
- Tiger Paw
- Salesforce.com
- Browser Based CRMs

UCS Attendant Features

- Change Presence status for other users
- Monitor details of a user's active call
- Monitor Park Orbit bins
- Create multiple customizable BLF tabs
- Change Night Mode status
- Barge In
- Voice over
- Send phone messages to other users

Contact Center

- Activates embedded Contact Center functionality
- Login as Agent or Group Supervisor via UC Suite

Embedded Contact Center

System Totals:

- 896 Agents
- 64 Agent Groups
- 64 Agent Group Supervisors

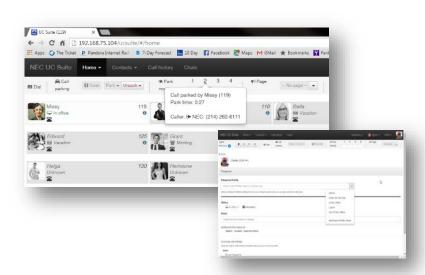
Optional System Add-Ons

- Contact Center Module
- Contact Center Monitor/Supervisor (15)
- VRS Announcements





SV9100 UC Suite Enhanced Web Client

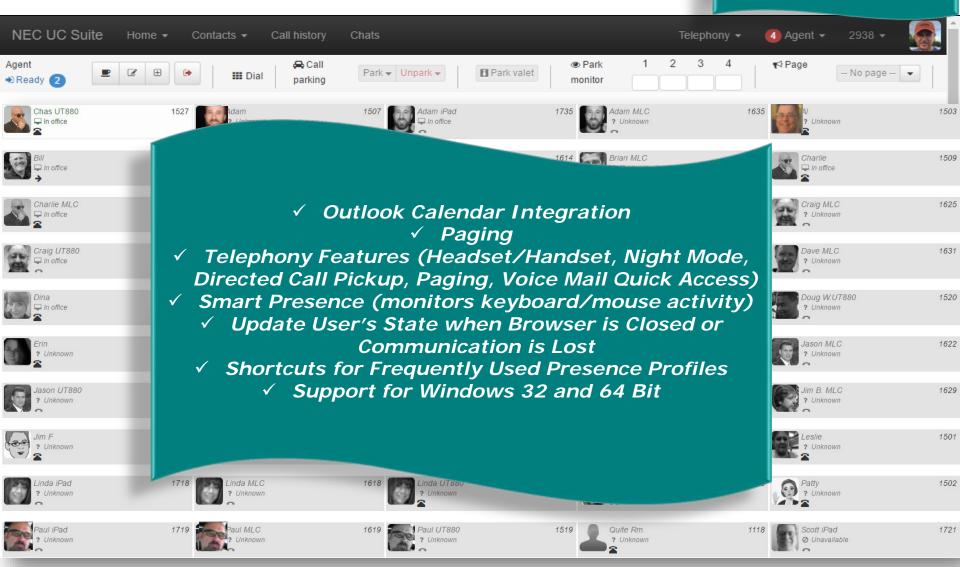






UC Suite Web Client Interface

Enhanced for SV9100

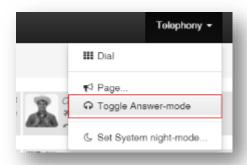


Enhanced Web Client - Single BLF View

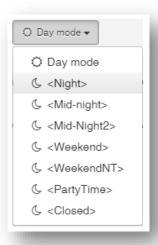


UC Suite Web Client (Added Features)

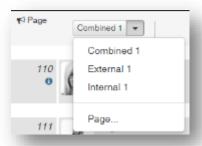
Handset / Headset



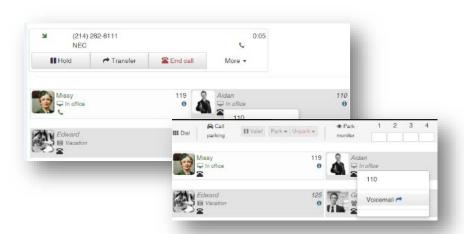
Night Mode



Paging

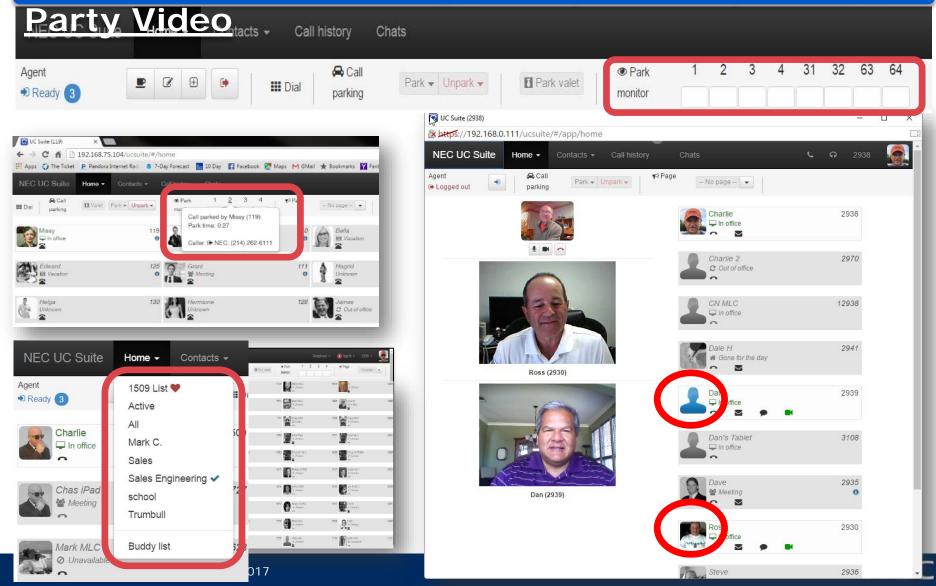


Voicemail Quick Access



UC Suite Enhancements - Advanced Add-on License

Park Zones and Viewing, Multiple Buddy Lists, 4



Video Calling within UC Web Client

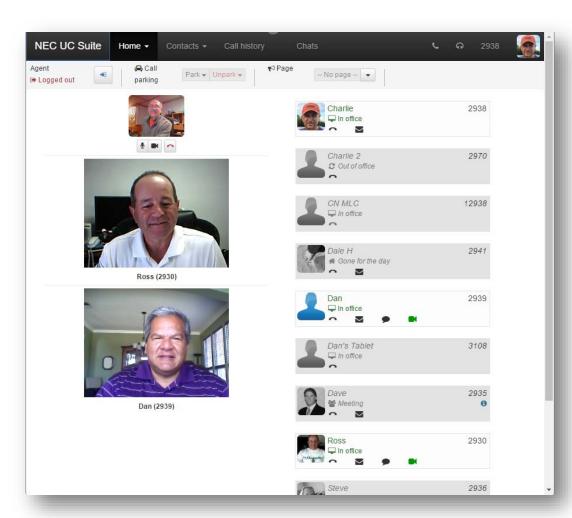
Users can enable video features within UC Web Client

Support for up to 32 sessions of video and audio conferencing along with screen sharing

Four separate conference groups are supported at one time

Each conference group can have *up to four users*

Reliance on video technology has simply changed the way businesses interact.



Video Calling within UC Web Client

Users can enable video features within UC Web Client

Support up to a maximum of four Advance or Premium users per conference

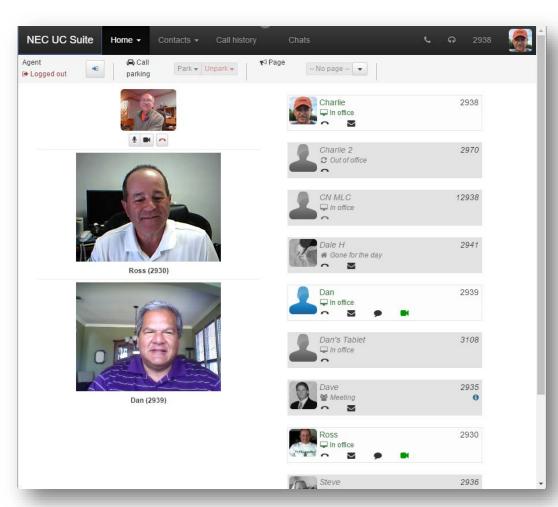
Each Advance or Premium user can enable video calling

Integrate video call features within the Buddy List and Active call area

Include a video activity as part of the user's status

Increase productivity and efficiency by reducing travel time, obtaining faster responses and making quicker decisions.

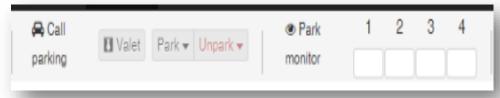
Improve management communications by increasing flexibility and fostering more interaction at all levels.

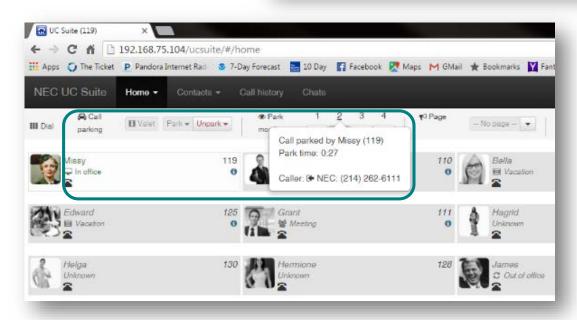


UC Suite Web Client (New Park Zone Monitoring Feature)

Park Zone Monitoring (Standard + Advanced User or Premium User)

- Park Zone Setup
- Park Zone Display





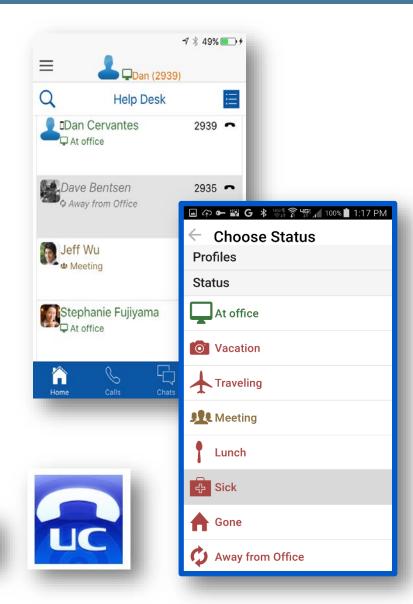
New UC Mobile Client

Take the Power of Unified Communications with You

- View and set your presence status
- View other's user's presence status
- Chat with online users internal or external
- Contact anyone in your organization just like you were sitting at your desk in the office.





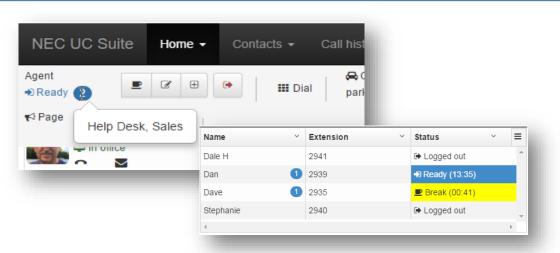


SV9100 UC Suite Updated Features

Feature Name/Description	New / Enhanced	Standard	Advanced	Premium	Ala carte
Standard telephony features Web Client	Enhanced	√	\checkmark	√	
Single BLF view	Enhanced	\checkmark	\checkmark	\checkmark	
Presence and Presence Profiles	Enhanced	\checkmark	\checkmark	\checkmark	
Standard Outlook Addin		\checkmark	\checkmark	\checkmark	
Headset mode	New Web Client	\checkmark	\checkmark	\checkmark	
Chat/Messaging		\checkmark	\checkmark	\checkmark	
Call history		\checkmark	\checkmark	\checkmark	
Contacts database		\checkmark	\checkmark	\checkmark	
Multi column view in BLF	Enhanced	\checkmark	\checkmark	\checkmark	
Enhanced Outlook Addin	Enhanced	\checkmark	\checkmark	\checkmark	
UC Inactivity timer	New	\checkmark	\checkmark	\checkmark	
Multi tab/buddy list BLF	New		\checkmark	\checkmark	
Park Monitor	New Web Client		\checkmark	\checkmark	
Video Call (WebRTC)	New		\checkmark	\checkmark	
UC Mobile Client	New		\checkmark	\checkmark	
Directory Edit	New			\checkmark	
Night Mode	New Web Client			\checkmark	
Phone Messaging				√	
BLF pop based on DNIS				√	
Contact Center Integration	New			√	√
CRM license				√	\checkmark

New for SV9100

UC Suite Contact Center UC Desktop Integration

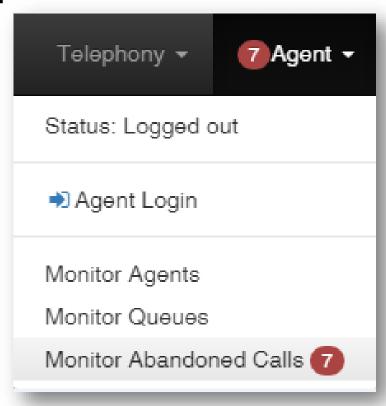




UC Suite Web Client

- Contact Center Integration
 - Agent Functions
 - Agent Monitor
 - Queue Monitor
 - Abandoned Call Alerts

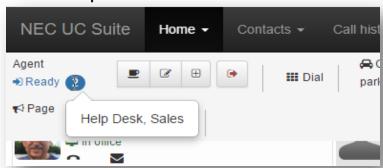




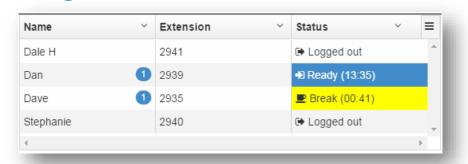
SV9100 UC Suite Web Client now integrate with Contact Center

Agent Functions

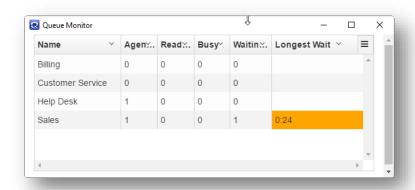
Log-In/Out, Add to Queues, Wrap, Rest Mode



Agent Monitor



Queue Monitor



Abandon Call Alert

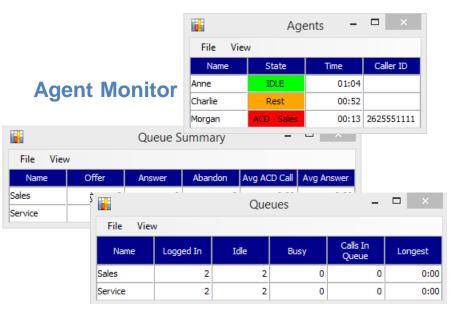


SV9100 Contact Center

Enhanced for SV9100

- Embedded Optional Contact Center
- Activated via Premium User License
- Supervisors
 - Real-time monitoring and reporting via Contact Center Module
- Reports
 - NEW IN SV9100:
 - Email Scheduler for Reports
 - Summary Performance Monitor
 - Abandoned Callback Report
- Agents
 - Monitor queue states
 - View activity of other agents
 - Login/Logout/Wrap/Rest



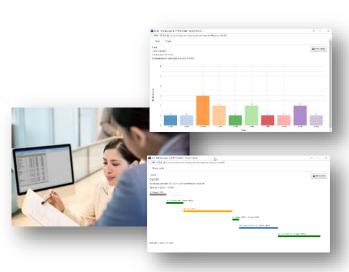


Queue Monitor

SV9100 InControl Call Accounting

SV9100 InControl is a new optional cost effective web browser based report tool

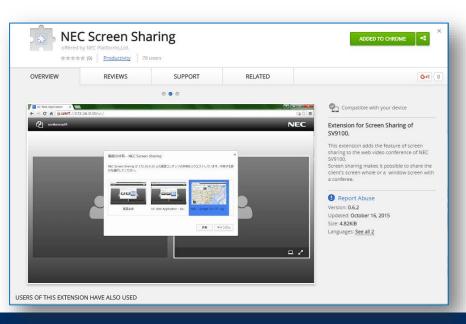
- Detailed Reports
 - Extension Call Details
 - Phone Number Details (Cradle to Grave)
- Summary Reports
 - Departments Call Summary
 - Extension Summary by Departments
 - Extension Call Summary
- Other Reports
 - Trunk Utilization



Video Conferencing powered by WebRTC

Video Conference with WebRTC supports video conferencing, voice conferencing and screen sharing.

- Simple internal video conference with no application desktop software to install
- Four conference groups are supported at one time
- Eight users can participate in a conference group
- The maximum number of supported users is 32





UNIVERGE SV9100 - Advantages

Faster

New CPU with Faster Processing
Drives Network Expansion
Improved CTI and Video

LUA Onboard Applications Manager

InGuard – Fraud Prevention

InControl – Browser Call Accounting

PhonePro - Self Admin

PMS – Updated Hospitality Integration



InGuard Built into SV9100 CPU - Optional License

- Monitors SMDR (call logging)
- **Identifies Potential Fraudulent Activity:**
- Example: More than <u>50 outbound</u> calls are made within a <u>60</u> minute period from the same extension

Notifies:

- Email alerts are first sent to defined addresses warning of possible fraudulent activity
- Notified User Replies with specified <u>ACTION</u> or
- No Reply sets second limit for <u>ACTION</u>
 - Example 100 calls from the same extension

Takes Action:

- Automatic Blocking Action is Carried Out
 - Example: Place the Extension in a Restrictive toll Restriction Class or -
 - Block a Number from Being Dialed



- Phone Name
- Call Forwarding
- Button Programming
- InMail Voicemail Options
- Language
- Ring Tones
- Interactive Help Files
- Print Labels
 - Plain Paper
 - NEC Label Sheet



LUA Property Management System Integration

SV9100 Hospitality Support

- CPU Based LUA PMS (Property Management System) Integration
- Supports Third Party Property Management Systems
- New Features for SV9100 Hospitality
 - Custom Wakeup Message with Time
 - 1 Touch to Snooze Callback



UNIVERGE SV9100 - Advantages

Flexible

New Flexible Options for Enhanced Productivity and Business Improvements

InVPN Server Blade for up to 100 VPN Connections

Flexible Outbound Caller ID

Full Functionality Support for NEC's New Telephones

DT800 & DT400 (SV8100 Supports Retro-Mode Only)

SIP Trunk Enhancements

T.38 Fax Pass Through
Up to 5 Profiles for Multi Carrier Support
SIP Conference Support

PC Pro Easy Edit - Simplified System Programming

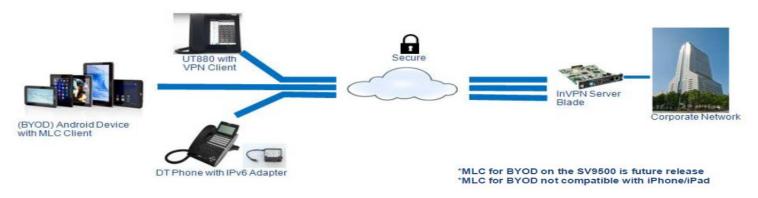


InVPN Server Blade

InVPN Server Blade - Customer Benefits

- Supports up to 100 simultaneous VPN connections per InVPN Server Blade
- Provides a cost-effective way to easily establish secure communications at remote locations/offices & Teleworkers
- Enables better productivity by giving employees the flexibility to communicate easily when they're on the go

Example: New InVPN Server Blade Design



SV9100 Multi-Device Support/Twinning

Up to 7 devices can Ring Simultaneously with Mobile Extension

The desk phone user chooses which numbers ring

Incoming Caller ID pass Through

Utilize System Features when Remote

Send User's System Caller ID for Outbound Calls

Multi Device New for SV9100



- Users can now select the Calling Party Number (CPN) where they would like to delivered on an outbound call by using a function key
- Feature is enabled by pressing an assigned function key
- Multiple CPN Notification keys with different additional data can be assigned on the same terminal
- Perfect for Outbound Telemarketing!





Use Case Example: Marketing Campaign – enhanced by the ability to select the Calling Party Number (CPN) to send on an outbound call by using a function key



Summing it Up...



UNIVERGE SV9100 Migration Incentives

NEC has announced significant incentive promotions to make the move to SV9100 easy and cost effective...

Bigger

Expanded Size and Horsepower

Better

UC is now Included
Many Enhancements to Core Applications

Faster

New CPU with Faster Processing

Flexible

Flexibility for Enhanced Productivity and Business Improvements



